

Flooring Shopping Guide - Tile

**Thinking about new tile flooring for your home? Before you decide - get the facts!
You may be spending more and getting much less.**

References

Demand a minimum of 15 references with phone numbers for verification. Verifiable references reflect the past and may predict the future. Take the time to call them. Unverified references may not be true.

Don't gamble - Verify

Q = Important question to get answered

Warranty

Length of warranty _____

Q - Does it also cover the product cost or just the labor when a problem arises?

Q - Can you get a copy of the warranty to verify the specifics?

Most issues happen after several season changes. Remember that most contractors are out of a van and may not return your call if there is a concern. Commonly called "catch the van warranty".

The Beginning Price of Installation

Square Feet Required _____ **Price Per Sq. Ft. \$** _____ **Total Beginning Price \$** _____

Q - What happens if they run short? Who pays for installer's mistakes?

Price of Extras to Do Installation

Delivery Charge \$ _____ **Q** - Box stores charge extra for "carry in charge". Is there a charge for that?

Thin Set/Mortar Charge \$ _____ **Q** - Is it Latex Modified? Must be to account for changes in the moisture of the concrete. If not the tile and grout will crack or tent.

Q - What is the shear strength of the thin set? This determines the holding power. The higher the number the better adhesion to the floor. The thin set we use has a holding power of 377.

Grout Charge \$ _____ **Q** - Does it contain sand? It may be cheap but it stains and cracks very easily. We won't use grout with sand. Our Grout has uniform color and is guaranteed not to stain for 25 years.

Leveling System Charge \$ _____ **Q** - Do they use spacers or a leveling system? Spacers are very inexpensive but leave you with larger grout lines plus an installation that has highs and lows from tile to tile. Don't allow spacers. The industry standards don't on any tiles larger than 12x12. Why would you?

Old Flooring Removal & Haul Away Charge \$ _____ **Furniture Moving Charge \$** _____

Molding/Trim Product Charge \$ _____ **Molding/Trim Installation Charge \$** _____

Open Orders vs. Closed Orders

Orders are considered "Open" when the charges can change during the installation. Closed orders cannot.

Don't gamble with your money. Demand a Closed order.

Understanding the "Float/Leveling Scam". Stores or installers charge extra to level the floor once the job has begun. This is a normal part of every job and should be part of the installation and not an extra charge. An "Angie's List customer signed an open order for wood and the installation for \$2,500 and was charged "scammed" for an additional \$2500 for the Leveling/Float. Real cost of float per bag - \$10

Leveling the concrete or Float Charge \$ _____

Q - Can the amount that you are being charged change? Do you really want to gamble on what you pay?

Total Real Cost of Installation with everything added in \$ _____

Floors for Living provides the best floor cleaner for the first 10 years. This is a \$2,500 savings for you.

Q - If you are saving money, is it really worth it to give up the Lifetime Installation from the most and highest rated professional flooring store in Texas?